

October 12, 2013,

Bethany,

At our visit on October 9<sup>th</sup>, Jack and I looked over a few items that you may possibly be looking into selling. We offer consignment sales service for all of the schools that we serve, of course with proper approvals. Our typical commission on a consignment sale for instruments for a school is 20%. Therefore, we would sell the instrument, then take our 20% commission, and issue either a check, or store credit for the remaining 80%. Below, I have listed the instruments we looked over, and listed a ballpark sale price for each. Keep in mind that these could sell for slightly more, or less than this number, but I have listed these just to use a valuation for the instruments.

1ea: Musser M300 Marimba on Dynasty Gridiron Frame: \$2400.00

1ea: Majestic M1543P 4.3 Synthetic Marimba on Field Frame: \$3000.00 (After Repair of Broken Rail)

1ea: Ross R715 Vibraphone w/ Pyle Frame: \$2000.00

1ea: Musser M45 Vibraphone w/ Pyle Frame: \$1000.00

1ea: Dynasty Gridiron Concert Bass Drum Frame: \$400.00

1ea: Ludwig 23" Standard Copper Bowl Timpani: \$900.00

Please feel free to contact me at any time!

Evan Brown  
Percussion Specialist  
Volkwein's Music  
[ebrown@volkweins.com](mailto:ebrown@volkweins.com)  
412.788.5900 ext. 608

### Proposed Equipment Exchange

#### Items to be exchanged:

Musser M300 Marimba on Dynasty Gridiron Frame	\$2400
Majestic M1543P 4.3 Synthetic Marimba on Field Frame	\$3000
Musser M45 Vibraphone w/ Pyle Frame	\$1000
<u>Dynasty Gridiron Concert Bass Drum Frame</u>	<u>\$400</u>
Subtotal:	\$6800
<u>Commission 20%</u>	<u>-\$1360</u>
Total	\$5440

#### Items listed on Volkwein's letter that will NOT be exchanged:

Ross R715 Vibraphone w/ Pyle Frame	\$2000
Ludwig 23" Standard Copper Bowl Timpani	\$900

Proposed purchase on credit:	List Price	Quantity	Total
Allora 301 Student Series Saxophone	\$499	3	\$1497
Prelude Student Model Clarinet	\$359	6	\$2154
<u>Prelude Student Model Flute</u>	<u>\$329</u>	<u>6</u>	<u>\$1974</u>
Total			\$5625